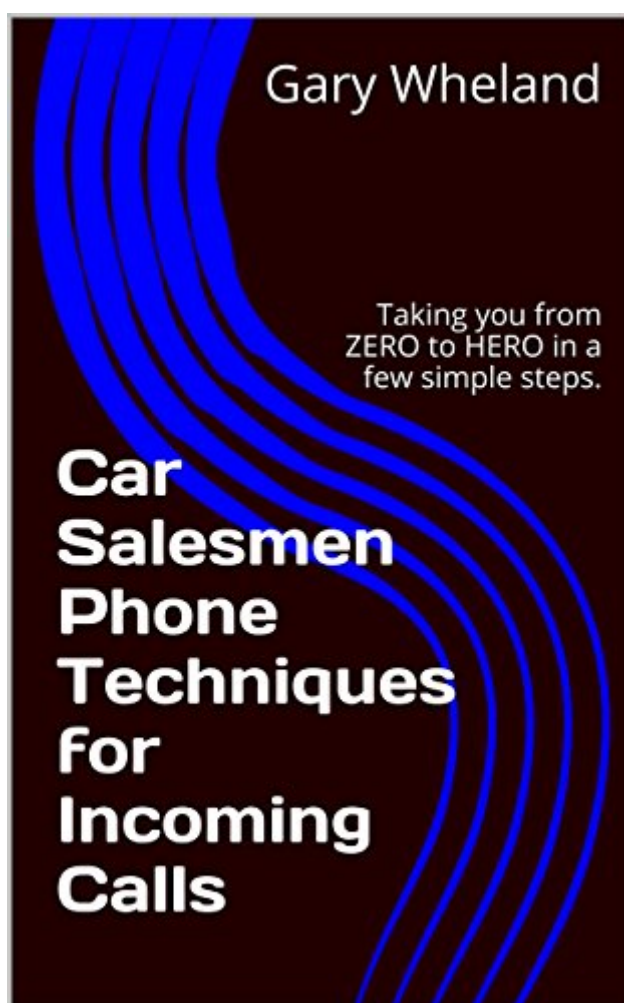


The book was found

Car Salesmen Phone Techniques For Incoming Calls: Taking You From ZERO To HERO In A Few Simple Steps.



Synopsis

This book provides car salesmen with phone techniques for setting more appointments and effectively bringing customers into the dealership. Includes scripts for overcoming objections, and simple statistics from NADA concerning consumers. This book is sure to make you go from zero to hero in the auto industry with practical application.

Book Information

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